

Message Text

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INFO OCT-01 AF-05 ISO-00 EB-05 /011 R

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DRAFTED BY: COM/BIC/OIM/SKMILLER/JK

10/4/73 4927

APPROVED BY: EB/OCA/REP: G.P. WILSON

CLEARANCES:COM/BIC/OIM/TFFIEDLER

COM/BIC/FEBROMLEY

COM/BCABP/JMANION

STATE/AF/ELLISON

EB/CBA/OCA:I.A. WILLIAMSON

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P 042131Z OCT 73

FM SECSTATE WASHDC

TO AMCONSUL JOHANNESBURG PRIORITY

INFO AMEMBASSY PRETORIA PRIORITY

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E.O. 11652: N/A

TAGS: BTRA SF US

SUBJECT: ANGLO TRANSVAAL GROUP VISIT

REF: JOHANNESBURG 896; U.S. TRADE AND INVESTMENT

PROGRAM FOR SOUTH AFRICA, DECEMBER , 1971;

STATE 144432, AUGUST 7, 1971

1. WE APPRECIATE TIME INSUFFICIENT ALTER ANGLO
TRANSVAAL PLANS AND WILL CONSEQUENTLY MEET WITH AT'S
REPRESENTATIVES, BUT WE WISH REMIND POST
OF SPECIAL SOUTH AFRICAN SITUATION REGARDING BUSINESS
VISITORS TO U.S.

2. COMMERCE'S MISSION IS TO FOSTER AND PROMOTE FOREIGN
AND DOMESTIC COMMERCE OF U.S.; FAM CITES FOREIGN
BUSINESS VISTORS (FBVP) AS PART OF EXPORT EXPANSION
PROGRAM AND AS USEFUL SECONDARY TOOL IN FURTHERING USEFUL
COMMERCIAL RELATIONS. COMMERCE, HOWEVER, HAS NO AUTHORITY
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OR ROLE TO PLAY IN THE PROMOTION OF IMPORTS

INTO THE U.S. SUCH AS AT SEEKS ON SCHEDULED VISIT.

3. IN PARTICULAR INSTANCE OF SOUTH AFRICA, FURTHER RESTRICTIONS ARE IMPOSED UPON BOTH THE POST AND COMMERCE IN RELATION TO THE FBVP. COMMERCIAL LETTERS OF INVITATION ARE NO LONGER ISSUED TO SOUTH AFRICAN BUSINESSMEN VISITING THE U.S. SCOTT'S TESTIMONY (FORMER COMMERCE ASST. SEC.) OF 1971 STATED THAT COMMERCE COUNSELING SERVICES IN RELATION TO SOUTH AFRICA WOULD BE AVAILABLE TO AMERICAN BUSINESSMEN ONLY. INFORMATIONAL SERVICES, AVAILABLE THROUGH ITS SEVERAL PUBLICATIONS, MAY, OF COURSE, BE PURCHASED BY ANYONE. ASIDE FROM THE COURTESY EXTENDED IN MEETING THE VISITING BUSINESSMAN, COMMERCE REFERS TO THE SOUTH AFRICAN EMBASSY THE SERVICING OF IMPORT INQUIRIES FROM SOUTH AFRICAN BUSINESSMEN.

4. SHOULD THE BUSINESSMAN INSTEAD BE INTERESTED IN PURCHASING FROM THE U.S., COMMERCE, IN ITS ROLE OF FACILITATIVE SERVICES, WOULD PUT THE BUSINESSMAN IN CONTACT WITH THOSE AMERICAN MANUFACTURERS PRODUCING THE PRODUCT IN QUESTION. PORTER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 OCT 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: collinp0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE197829
Document Source: CORE
Document Unique ID: 00
Drafter: COM/BIC/OIM/SKMILLER/JK
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731050/aaaabkmd.tel
Line Count: 82
Locator: TEXT ON-LINE
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: JOHANNESBURG 896; U.S. TRADE AND INV, ESTMENT
Review Action: RELEASED, APPROVED
Review Authority: collinp0
Review Comment: n/a
Review Content Flags:
Review Date: 14 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14-Jan-2002 by kelleyw0>; APPROVED <20 FEB 2002 by collinp0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ANGLO TRANSVAAL GROUP VISIT
TAGS: BTRA, SF, US
To: JOHANNESBURG
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005